

IDAHO REAL ESTATE COMMISSION'S

EDUCATION EXCHANGE

NEWS YOU CAN USE FROM THE EDUCATION DEPARTMENT

JULY 13, 2007

VOLUME 2 ISSUE 3

Welcome, Sue McClintock!

Sue McClintock is our new Education Director at the Idaho Real Estate Commission. She has worked in the field of education for the past 17 years. She earned her B.A. from Boise State University and her Master of Education degree from the University of Idaho. Her education and experience with real estate will be an asset to the Commission as we look at new ways to better serve our licensees and the public. Sue looks forward to working with the Commission's certified providers and instructors.



INSTRUCTOR DEVELOPMENT WORKSHOP 2007

The Commission's annual Instructor Development Workshop was held May 22-23, 2007 at the DoubleTree Hotel in Boise. We had a fantastic turnout this year! Over 115 people attended the workshop and received 12 hours of elective credit and CORE credit.

The Education Department would like to give a BIG thank you to our 2007 speakers: Karel Murray, Doug Marfice, Jeremy Pisca, and Gail Heist. You were all terrific!

The Commissioners and Education Council at IDW 2007



Corinne Janstrom, 2007 Excellence in Education Award recipient. Corinne was presented with the award at IDW.

The Education Department would like to thank the Idaho Housing and Finance Association and The Real Estate Book for each sponsoring a break during the 2007 Instructor Development Workshop.

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HOUSEKEEPING BILL AFFECTS IDAHO CERTIFIED REAL ESTATE INSTRUCTORS AND PROVIDERS AS OF JULY 1, 2007

Duties and Requirements of all Certified Course Providers 54-2027

Instructors

Effective July 1, 2007, certified providers will have the duty to **take reasonable steps to ensure that the instructor (certified and noncertified) is competent to teach the course.** Additionally, the provider is required to maintain resumes or other biographical information that documents the qualifications of the instructor. **The provider is responsible for making such documentation available to the public and commission upon written request. A course provider may not offer for credit any course that is being taught below the minimum teaching standards established by the commission or that is being taught in a manner that is detrimental to the purpose of educating licensees.**

Evaluations

Certified providers are still required to collect written evaluations from students for the course and instructor and to keep these evaluations for one year. However, effective July 1, 2007, the provider will no longer be required to **submit** those evaluations to the Commission. Upon written request from the Commission, the provider is (and will continue to be) required to submit **either** the student evaluations for the course and instructor **or a written summary of those evaluations using a form approved by the Commission.**

Term of Instructor Certification and Renewal 54-2035(2)

The requirement to teach at least 20 hours in the preceding two year period for recertification has been **removed.** In order to recertify, the instructor shall **demonstrate the ability to adequately teach the course** as outlined in 54-2035(2)(a)(ii).

Definitions 54-2004:

Distance Learning Course: a real estate course that is delivered, not as a live course, but where the instructor and student are separated by **both** distance **and** time. **Live presentation:** a real estate course that is personally presented by the instructor and personally attended by the student at the same facility, **or, if separated by distance, the instructor and student are connected by contemporaneous, two way audio and visual communication.**

All providers are required to submit their course schedules!

Idaho Statute 54-2027(5)(e) states that each provider shall submit schedules of courses and instructors as requested by the Commission and submit changes promptly as they occur. Whenever there is a change in a course including, but not limited to, a change in curriculum, course length or instructor, the provider shall promptly notify the Commission in writing of the change.

Have you moved or changed your phone number? We need to know!

It is very important that students and the Commission are able to contact you. Please visit: <http://www.irec.idaho.gov/certify.html> to check what the Commission has on file for your contact information. To have your provider or instructor information updated, please email Danielle at danielle.lefler@irec.idaho.gov.

The Education Department would like to welcome the following Courses, Instructors and Providers that have been recently certified. For more information about these Courses, Instructors, and Providers, please visit:
<http://www.irec.idaho.gov/certify.html>.

Courses

C2007	Commission CORE 2007
C2007T	Commission CORE 2007 Exam
C2007b	Commission CORE 2007 Virtual Classroom
E0423	The 4 Measurements of Real Estate Investments
E0424	Taxation of Real Estate Capital Gain
E0425	Real Estate Ethics and Standards of Professional Conduct
E0426	Prospecting for Dollars "Lead Generation Made Simple"
E0427	The Life of an Exchange
E0428	What Every Agent Needs to Know About Tax-Deferred Exchanges
E0429	1031 Exchanges - How to Have Your Cake and Eat It, Too
E0430	1031 War Stories
E0431	Forclosures
E0432	Latest Trends in Mortgage Products
E0433	Water Rights
E0434	Taking the Mystery Out of CMAs
E0435	Converting Technology Into Cash
E0436	Real Estate Exchanges Under IRC 1031
E0437	Buying Real Estate in IRAs and Qualified Plans
E0438	Land Use Limitations
E0439	Four Weeks to Success

Instructors

Barbara Vanderpool

Providers

LandAmerica 1031 Exchange Company
Mortgage 101, LLC
The Institute for Luxury Home Marketing

UPDATED FORMS, POLICIES, AND APPLICATIONS

The Commission has updated many of its forms, policies, and applications. The revised versions of the following are available on: www.irec.idaho.gov:

New License, LLC, LLP, Corporation, and Branch Office Applications

Partnership and Limited Partnership Applications

Notice of Change Form

Renewal and Alternate Renewal Form

Experience Verification Form

E&O Late Renewal Agreement

Late License Renewal Form

Law and Rules Book

Agency Brochure

License Manual

Certification Policy

Attendance Policy

Course, Instructor, and Provider Applications (These applications will be updated and emailed to all providers and certified instructors by 7/23/07)

PLEASE NOTE:

To avoid delays in processing, please be sure to submit the CURRENT version of the appropriate form. Applications submitted on older forms will be returned to the sender.

EDUCATION EXCHANGE MISSION STATEMENT

The purpose of the Education Exchange is to promote communication and generate ideas between the Idaho Real Estate Commission, Providers, and Instructors. As a regulatory body, it is not the Commission's intent to advertise a particular provider, course, or instructor.